

## Supply and Demand: Elasticity

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#### Introduction

Supply and demand can often tell us whether certain forces increase or decrease quantities

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> But how would we know how much supply and demand respond to changes in price?





#### Let take this Quiz

If prices of vacation travel will come down, How will you respond?

If prices of food or electricity go up, how will you respond?





#### Elasticity

The quantitative relationship between price and quantity purchased is analyzed using the crucial concept of *elasticity* 

Different Types of Elasticity in Demand:

- Price Elasticity of Demand
- Income Elasticity of Demand
- Cross Price Elasticity of Demand
- Promotional Elasticity of Demand



#### Price Elasticity of Demand

Price is the most important variables that affect the demand of any commodity

Price Elasticity of Demand of demand (E<sub>p</sub>) is considered to be the most important elasticity

It implies the sensitivity of quantity demanded of a commodity to a given change in its price



#### Degrees of Price Elasticity of Demand

- Perfectly Elastic Demand
- Highly Elastic Demand
- Unitary Elastic Demand
- Relatively Inelastic Demand
- Perfectly Inelastic demand





#### Method of Measuring Elasticity

Percentage or Ratio Method-

Percentage change in quantity demanded od commodity X

Percentage change in price of commodity X

or

 $\frac{\Delta Q}{\Delta P} * \frac{P1}{Q1}$ 

Arc Elasticity

 $\frac{\mathrm{Q2}-\mathrm{Q1}}{\mathrm{Q2}+\mathrm{Q1}}*\frac{\mathrm{P2}-\mathrm{P1}}{\mathrm{P1}+\mathrm{P2}}$ 

#### Elasticity of a Linear Demand Curve (graph)



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#### Determinants

- > Nature of the commodity
- > Availability and proximity of substitutes
- Alternative uses of the commodity
- Proportion of income spent on the commodity
- ≻ Time
- Durability of the commodity
- Addiction



#### **Income Elasticity of Demand**

It is the degree of responsiveness of demand for a commodity to a given change in the income of the consumer

Percentage or Ratio Method-

Percentage change in quantity demanded od commodity X

Percentage change in income

 $\frac{\Delta Q}{\Delta Y} * \frac{Y1}{Q1}$ 



#### Types

- Positive Income Elasticity
- Zero Income Elasticity
- Negative Income Elasticity



#### **Cross Elasticity of Demand**

It is the responsiveness od demand for one good to changes in the process of another related goods

Percentage change in quantity demanded of commodity X

Percentage change in price of commodity Y

or

 $\frac{\Delta Qx}{\Delta Py} * \frac{Py}{Qx}$ 



# **Promotional Elasticity of Demand**

It is the degree of responsiveness of demand to a given change in advertising expenditure

Percentage change in quantity demanded of commodity X

Percentage change in advertising expenditure

or

$$\frac{\Delta Q}{\Delta A} * \frac{A1}{Q1} W$$



### **Elasticity of Supply**

It is the degree of responsiveness of quantity supplied of any commodity to a given change in the price of the commodity

Percentage or Ratio Method-

Percentage change in quantity supplied of commodity X Percentage change in price of commodity X

or

 $\frac{\Delta Q}{\Delta P} * \frac{P1}{Q1}$ 



#### Continued

ТҮРЕ	VALUE	GRAPH	DESCRIPTION
Perfectly Inelastic	0		No change in supply no matter what the price i.e. cinema even if the demand increases seat capacity can't be increased in short run
In elastic supply	0-1		Supply is less responsive to change in price
Unitary	1		Supply is equally responsive to change in price



#### Determinants

- Nature of goods
- Storage capacity
- Technology
- ≻ Time
- Availability of inputs



#### **Importance of Elasticity**

- Determination of price
- Basis of price discrimination
- Determinants of rewards of factors of production
- Government policies of taxation



#### **Happy Learning**

