Strategic Management Series



"Empower the Future" www.humanikaconsulting.com



Some Fundamental Questions ...





Is it **regularly defining new ways** of doing business, building new capabilities and setting new standards of customer satisfaction?

Is management aware of the threats posed by new rivals?





Do senior executives have a sense

of urgency about the need to reinvent the current business model?





As defined by Hofer and others, it is "The process which deals with the fundamental organizational renewal and growth with the development of strategies, structures, and systems necessary to achieve such renewal and growth, and with the organizational systems needed to effectively manage the strategy formulation and implementation processes"



Strategy Formulation

Translation into an actionable view

Clarify Strategy Gain Consensus

Management Control Cycle

Communication

Set gods Define KF/s Vision & Strategy

Articulate the vision

Business Planning

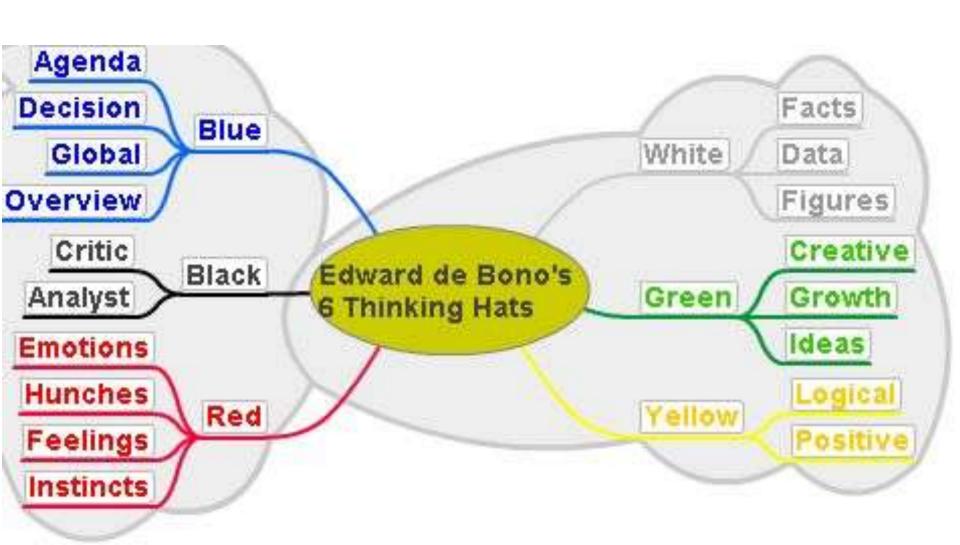
Asign initiatives Plan resources Monitoring and Understanding

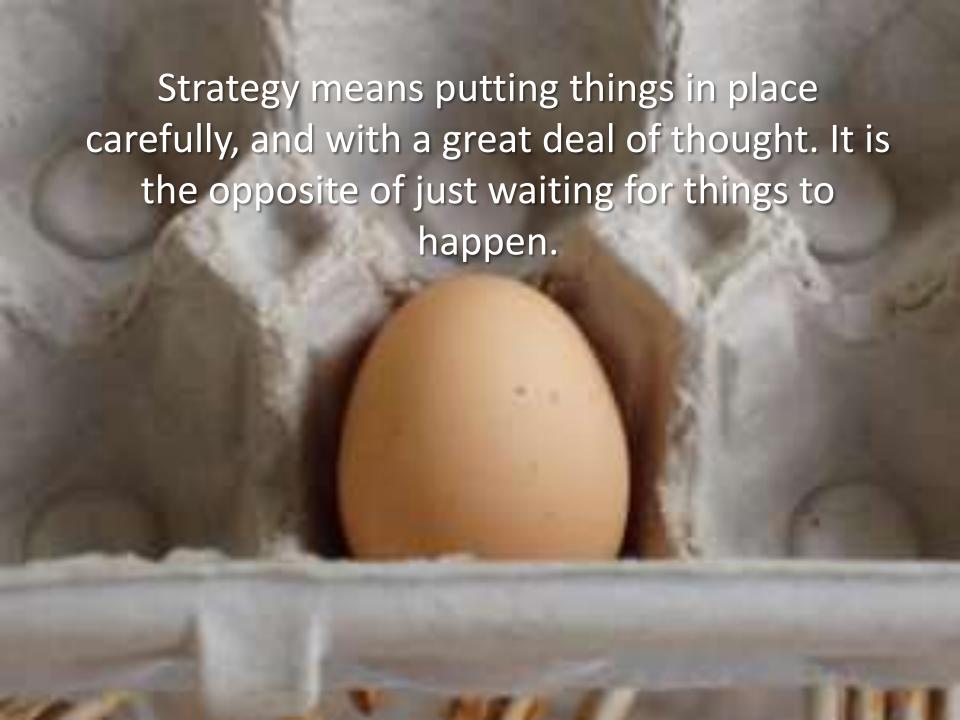
Monitor & Analyze Familiack

> Strategy Evaluation

Strategy Implementation













- A vision articulates the position that an organization would like to attain in the distant future.
- Vision therefore is future aspirations that lead to an inspiration to be the best in one's field of activity.

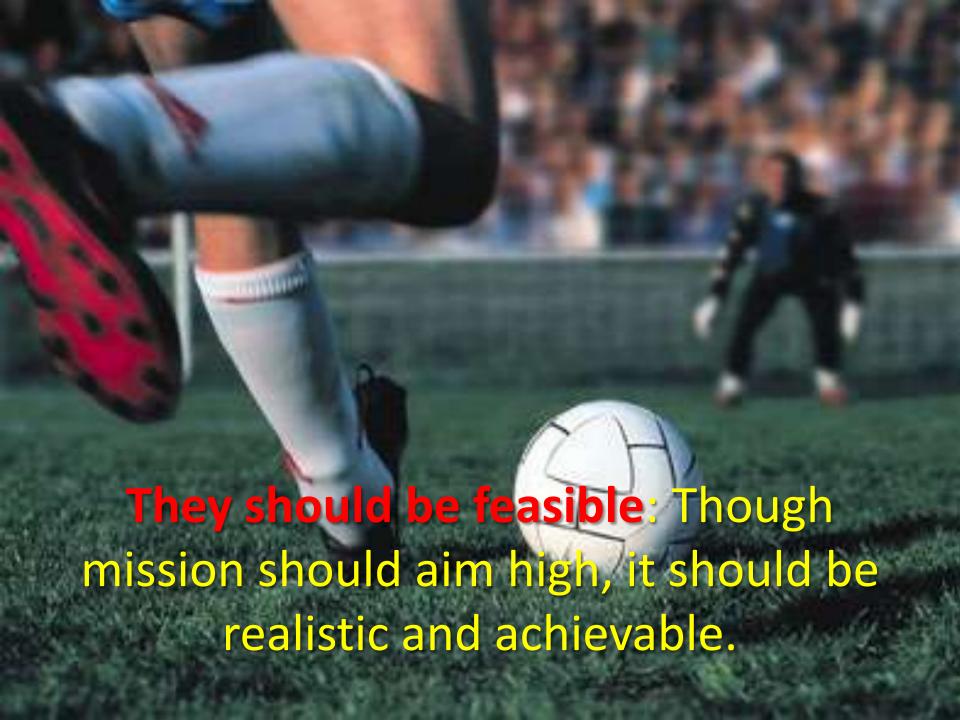


- Good visions are inspiring and exhilarating.
- It creates a common identity and a shared sense of purpose.
- They are competitive, unique and simple.
- Good visions foster risk-taking and experimentation.
- They represent integrity.



- Mission is what an organization is and why it exists.
- Mission is defined as "Essential purpose of the organization, concerning philosophical question s like What is our business, the nature of business it is in, who are our customers it looks to satisfy".











It should be unique and distinctive:

A unique because an organization should be seen by market and customers as

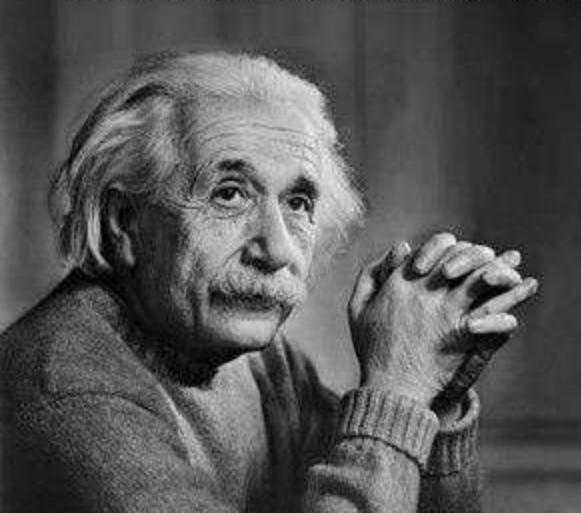
"different".



It should the major strategy components:

It should indicate the strategy direction for the organization.

If you can't explain it simply, you don't understand it well enough.



- Albert Einstein